

## **NEWS RELEASE**

### **West-Com and Sonitor present joint nurse call and RTLS solution. To be showcased at HIMSS April 5-9.**

Fairfield, Ca and Largo, Fl. March 22, 2009. West-Com Nurse Call Systems, Inc. and Sonitor Technologies, Inc. are pleased to announce that they have established a partnering agreement where West-Com includes Sonitor's high-definition ultrasound-based Real Time Location System USID technology in the company's offering to the health care marketplace. West-Com has successfully created an interface to Sonitor's RTLS technology to leverage the state-of-the-art non-RF staff, patient and equipment location tracking which seamlessly integrates into the West-Call nurse call product line. The combined WestCom-Sonitor solution will be showcased at the upcoming HIMSS conference in Chicago April 5-8 at Sonitor's booth # 4845 and at West-Com's booth #3443.

"The first deployment for the combined West-Com and Sonitor solution is already underway, and several contracts for other deployments have been signed," said C. Larry Peters, the CEO and founder of West-Com. "We strongly believe that Sonitor's cutting-edge ultrasound RTLS technology and West-Com's number one status in nurse call technology represents an excellent combined solution for the healthcare communication and real time locating needs of today's healthcare facilities worldwide," Peters added.

"Our partnering agreement with West-Com is reached at a time when Sonitor is releasing its new easily deployable High Definition Receiver which is plug and play compatible with the hospital's existing Wi-Fi and Ethernet network, and which can create multiple location zones within a room. Such zones can for example be a patient's bed, which enables automatic recording of patient and caregiver interaction events, or a zone by the sanitation station to enable monitoring of compliance with hand-washing rules," said Terry Aasen, CEO of Sonitor Technologies Inc. "Individually and jointly the two companies' technologies raise the bar for nurse-call and RTLS performance," Aasen continued.

#### **About Sonitor Technologies, Inc.**

Sonitor Technologies is the developer, manufacturer and supplier of a proprietary ultrasound indoor positioning system (IPS) USID technology that automatically tracks, without interference and with reliable 100% room-level or better accuracy the real-time location of moveable equipment and people in complex indoor environments, such as hospitals. Sonitor selected airborne ultrasound as the basis for its RTLS technology because of ultrasound's location accuracy, non-interference attributes, which are unlike RFID, and infrared based RTLS technologies. Sonitor Technologies has designed its RTLS technology for seamless integration with third party software and integration solutions. Sonitor Technologies was founded in Norway in 1997. To learn more about Sonitor Technologies and its ultrasound IPS, please visit the corporate website at [www.sonitor.com](http://www.sonitor.com).

#### **About West-Com**

West-Com has been building relationships and the trust of healthcare facilities nationwide since 1983. Backed by a distributor network of over 65 distributors nationwide and abroad, West-Com has revolutionized the patient care environment with its state-of-the-art, user-friendly nurse call systems. From the Endeavor System to the Odyssey, to the new Novus® and NovusVisual® Systems, running on

FocusCare® Software, West-Com Nurse Call Systems has, with the input of nursing and other hospital staff, created communications systems that have been consistently rated the highest in the industry. No system is ever “abandoned.” Every nurse call system West-Com sells is supported, and every single one is upgradeable. From the simplest “light and button” system to the ultra-sophisticated Novus®, we service and supply parts and offer free training for the life of the system. To learn more about West-Com Nurse Call Systems and its West-Call product line, go to [www.westcall.com](http://www.westcall.com).

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